

Dr. Harlan K. Ullman

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Harlan K. Ullman is a strategic thinker and innovator whose career spans the worlds of business and government. Chairman of several companies and an advisor to the heads of major corporations and governments, he was the principal author of "Shock and Awe." A graduate of the U.S. Naval Academy, he served in combat in assignments in Vietnam. He holds an MA, MALD, and PhD from The Fletcher School of Law and Diplomacy at Tufts University and lives in Washington, D.C. For three decades Dr. Ullman has played an active role in the formulation of national security policy in Washington, NATO and foreign capitals of Europe, the Middle East, South Asia and the Far East.

Ullman was the principal author of the doctrine of "shock and awe" and was a product of the National Defense University of the United States. This concept is technically known as "rapid dominance" and is a military doctrine based on the use of "overwhelming decisive force," "dominant battlefield awareness," "dominant maneuvers," and "spectacular displays of power" to "paralyze" an adversary's perception of the battlefield and destroy his will to fight.

A former naval officer, Harlan Ullman served in Vietnam and led more than 150 combat patrols and operations. Once the youngest military professor on the faculty of the National War College, he spent three years directing the course of study for military strategy. Today, Ullman continues to serve the military through seats on the advisory boards of the Department of Defense and the Combatant Commanders. He also serves as Senior Advisor to the Atlantic Council and is a Distinguished Senior Fellow at the National Defense University.